



 **KAPI**
ENERGY GROUP
Delivering Energy Solutions for Africa

CONTENT

- 
- A large offshore oil rig is shown at sunset. The rig is a complex structure with multiple levels, yellow railings, and several red lifeboats. It is situated in the middle of the ocean. The sky is a mix of blue and orange, with some clouds. The water is dark blue. In the foreground, a metal walkway with railings and a red lifebuoy is visible.
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WHO WE ARE

Okapi Energy Group gathers companies dedicated to delivering superior performance throughout the energy value chain for West Africa. Our expertise in the fields of oil trading, supply chain management and strategic advisory services combined with the on-ground knowledge of the needs of our customers along with strategic partnerships with world-leading energy merchants are today our key factors of success in delivering energy solutions in Africa.

Okapi Supply Trading Advisory SA (formerly Sarl) was formed by combining consulting services, supply and downstream activities. Today the company is one of Africa's most trusted independent providers of oil & gas products and services. We supply, store and distribute oil and gas products needed by consumers, industry and maritime operations across the African continent.

We are a Swiss wholly-owned private company, and we have been responding to the evolving energy needs of the African continent for over the past 9 years. We are proud of the unparalleled depth of experience, knowledge and expertise that we have accumulated serving the needs of many sub-Saharan countries.

Our reputation as a professional and reliable business partner is supported by an approach that integrates the full value chain, from the initial purchase of oil product on the open market (ensuring security of supply), its storage at strategic locations, to the development of a variety of specialist end-products including fuels, gas, lubricants and, more recently, bitumen. Efficient logistics and strong distribution networks, including our own retail service stations, complete the picture. Together, these capabilities enable us to respond rapidly and efficiently to a wide range of customer needs across each of the countries in which we operate.

We have become one of the fastest growing and extensive full-service energy platforms in sub-Saharan Africa. Our development is accelerating as we continue to serve the needs of what has become one of the world's fastest growing regions.

Mohamed J. NDAO,
Founder and Managing Director

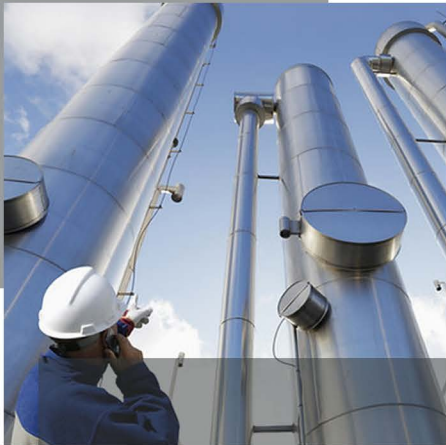


WHAT WE DO



Supply & Trading

We ensure a steady supply of crude oil derivatives for Sub-Saharan Africa. Strategic partnerships and alliances with various levels of the value chain give our operations a strategic advantage across Sub-Sahara Africa.



Logistics Storage & Marketing

Providing sustainable energy solutions for Africa, requires optimal utilization of logistics, Storage and Marketing. We understand the African environment, thus we know the methods and approaches to maximize the potentials of Sub-Sahara Africa.

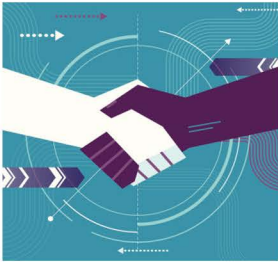


Strategic Advisory

Our vast understanding of Sub-Sahara Africa gives us a unique position to contribute to the success of our clients. Our Advisory team are professionals, with international experience.

WHAT DEFINES US

A unique combination...



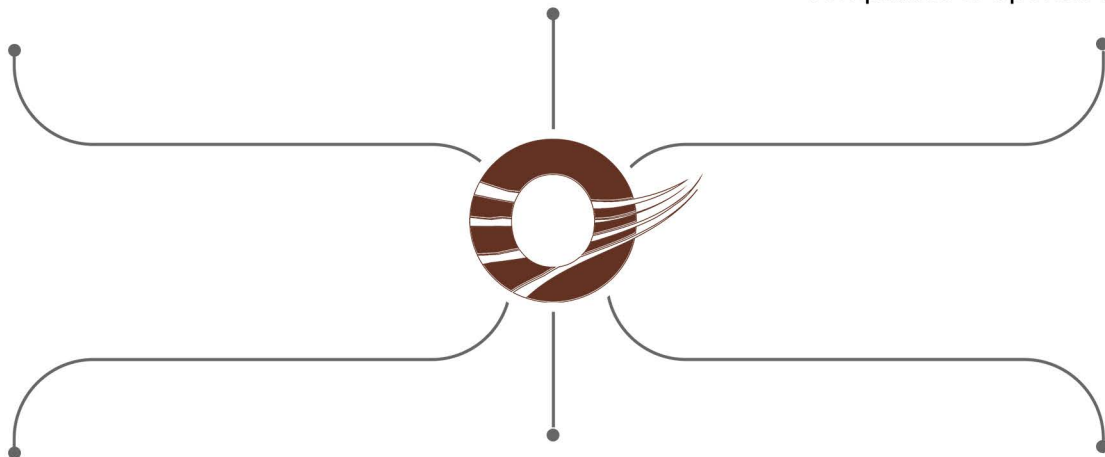
Similar to the horse, we have the power to trade and negotiate the best prices for our clients, thanks to our partnerships with world leading energy merchants.



Our local presence in countries is a key asset allowing us to respond rapidly and efficiently to a wide range of customer needs.



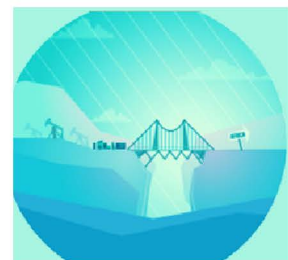
Just like the zebra we like to build strong bonds with our peers and our customers, because we believe that our energy does not only fuel the local economy but that it creates a better ecosystem for people and companies to operate in.



This unique combination has provided us with an unparalleled depth of experience, knowledge and exposure of African markets over the last years. Our development is accelerating as we continue to serve the needs of Africa.



Like a giraffe overlooking the savannah, we always bear in mind the bigger picture. It enables us to provide the specific strategic advice needed by our customers.



Efficient logistics and strong distribution networks, including our own retail service stations enable us to supply, store and distribute energy all over the continent.



EXECUTIVE TEAM



Mr Mohamed Ndao - Managing Director

From Geneva offices, Mr NDAO manages the group and its affiliates. Mr NDAO has more than 20 years experience in the oil industry. He has held various positions at an international major oil company and in several trading companies dedicated to supply Africa. Mr NDAO has graduated from the University of Oklahoma and the Paris based Institut Francais du Petrole.



Mr Moustapha Mohamadou - Head of Trading Operations

Mr Mohamadou is the Head of Trading operations and Administration. His past experiences as a supply chain & Products manager has allowed to develop a strong knowledge of logistics in Africa and an expertise in managing physical And information flows within the supply chain industry. Prior to joining OKAPI, he worked several years.



Mr Edoardo Giudice - Head of Finance

Commodities trading and finance executive with extensive networks in the energy sector, corporate and investment banking and in oil producing countries. Edoardo started his career with Total in its downstream division to later join its oil trading entity. He then worked at BNP Paribas Energy and Commodities where he developed an international energy-trading portfolio. He serves as senior executive at various ventures in commodities trading, project finance and the E&P sector.



Mr Louis Camara – Managing Director of Kamsar Petroleum

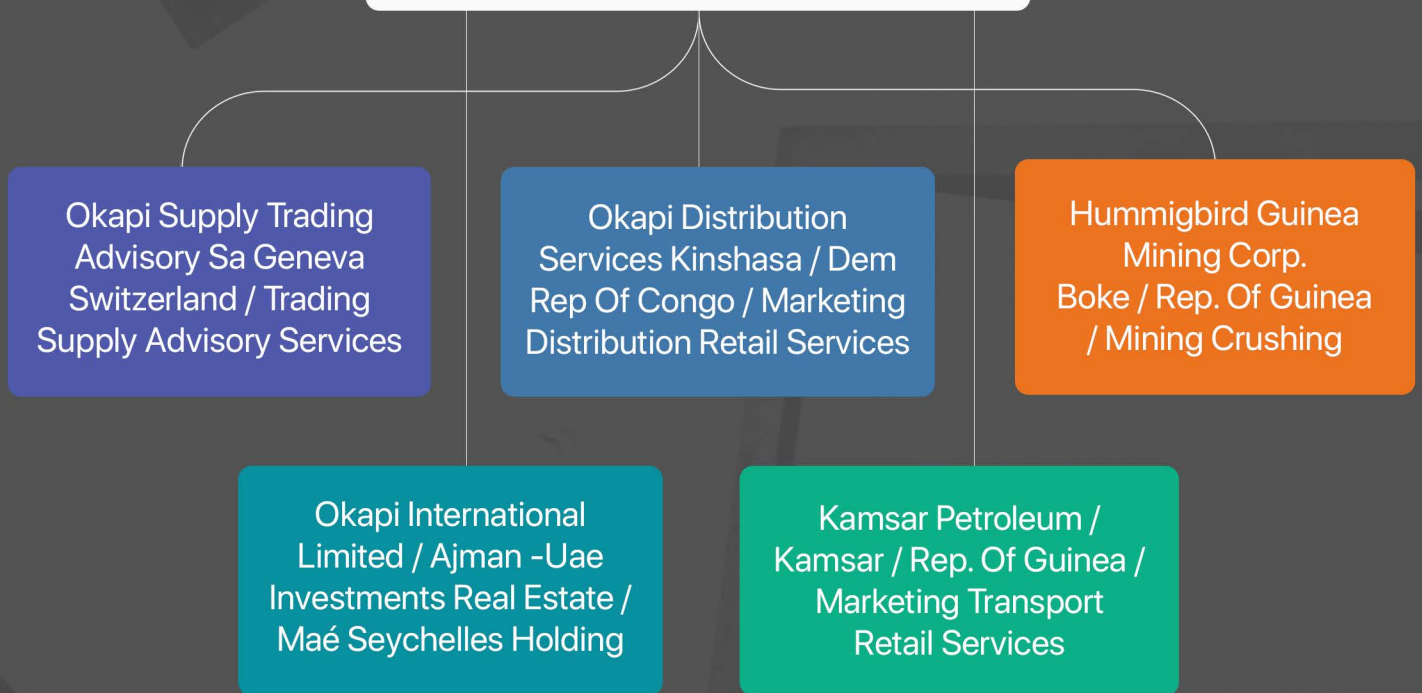
Based in Conakry, Mr Louis Camara is the partner of Okapi in two ventures: Kamsar Petroleum and Hummingbird Guinea Mining Corporation. He is occupying the managing director role in those two companies. Mr Camara with his long business experience in his home country has succeeded to develop Okapi activities in Guinea. Designated african manager of year in 2016 by the CIMA, Mr Camara has helped many international companies.



Mr Simplicie Mulumba – Managing Director of Okapi Distribution Services

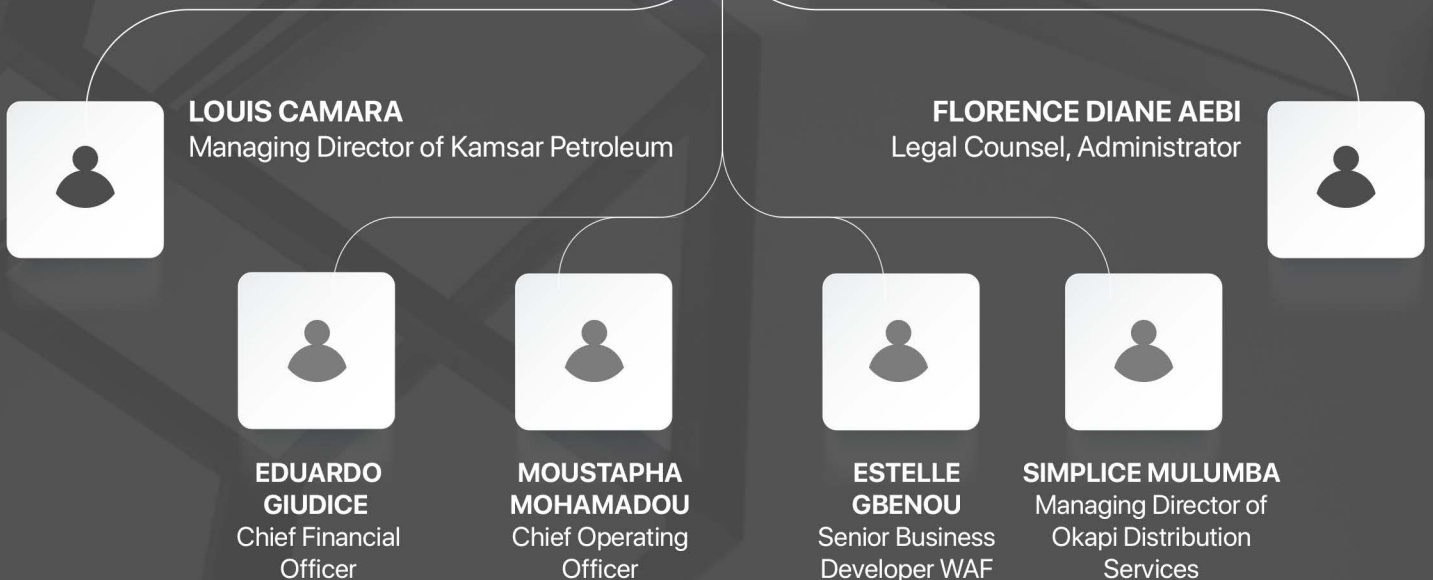
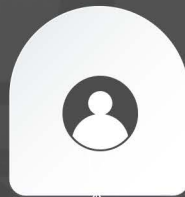
Based in Kinshasa, Mr Mulumba is the managing director of Okapi Distribution Services. He has held numerous positions in the downstream sector in his home country the Democratic Republic of Congo (DRC). Mr Mulumba efforts have lifted OKAPI among the top 3 suppliers of refined products in DRC. He is coordinating the development of new businesses for the group specifically focusing on storage management and retail network.

OKAPI ENERGY GROUP



ORGANISATION CHART

MOHAMED JULIEN NDAO
Managing Director



OKAPI IN NUMBERS

A large number '1' inside a rounded square with a green-to-brown gradient.

CONTINENT

Africa is at the core of OKAPI ENERGY GROUP businesses

A large number '5' inside a rounded square with a blue-to-teal gradient.

5 COUNTRIES

Direct and indirect operations in 5 African Countries : Senegal, Guinea Conakry, Ivory Coast, Benin, and Republic Democratic of Congo

A large number '3' inside a rounded square with a blue-to-purple gradient.

VENTURES

Three subsidiary companies: Kamsar Petroleum, Kamino Energy, Hummingbird Minning Guinée

A large number '3' inside a rounded square with a brown-to-gold gradient.

UNITS

Three Units: Supply and Trading, Logistics Storage and Marketing & Strategic Advisory

A large number '15+' inside a rounded square with a red-to-brown gradient.

COUNTERPARTIES

Over 15 sustainable business relationships

Social Involvement

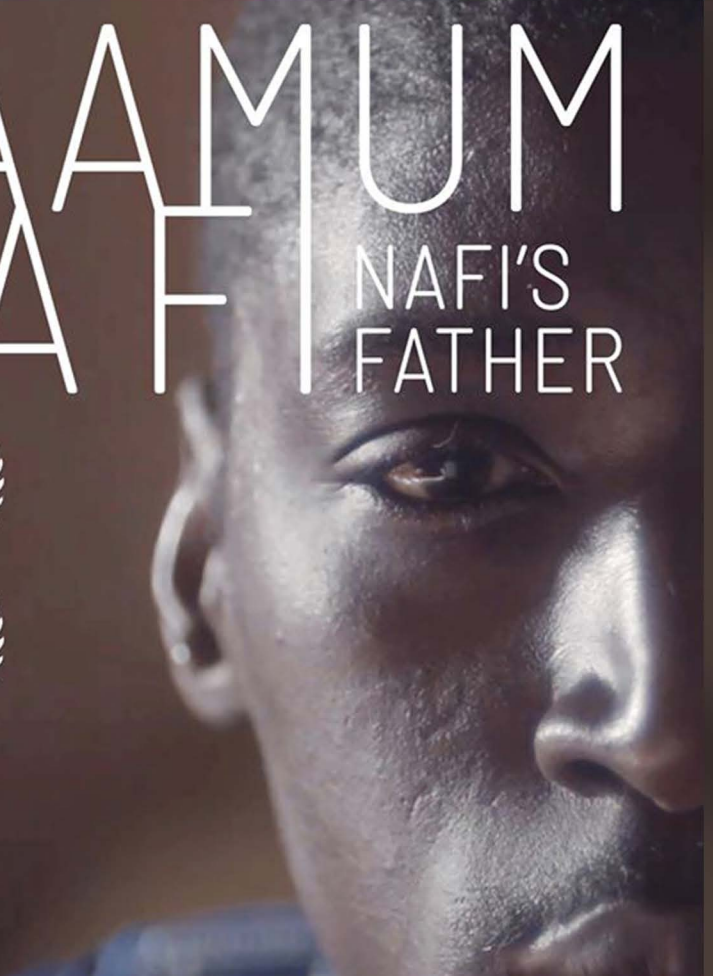


Sports

Arts

BAAMUM NAFI

NAFI'S
FATHER



OKAPI IN SOCIETY

Social Involvement

Covid Measures: OKAPI / Kamsar Petroleum Supports Communities.

Okapi Energy Group and its subsidiary, Kamsar Petroleum, dedicates resources to support communities with the effects of the global pandemic.

Gingembre Littéraire de Continent Premier

Okapi Energy Group sponsors the event « Gingembre littéraire de Continent Premier. » Gingembre littéraire de Continent Premier promotes African cultures and civilizations through debates, meetings, and conferences with various personalities: intellectuals, writers, diplomats, politicians, journalists, and many others.

Smile Train

Okapi Energy Group, sponsors surgery for children with cleft, in Guinea Conakry. Through Smile Train we are given the opportunity to change the world one smile at a time. Smile Train is the world's largest cleft-focused organization as they partner with local in-country medical professionals to provide cleft treatments to patients.

Sports

Usi Azzurri Football Club

Sport activities are important in leading a healthy life. We not only share this belief but we sponsor and partner with sport organisations.

Lauryne Chappaz

Okapi Energy Group sponsors Mountain Bike champion, Lauryne Chappaz. At 19-year-old, Lauryne Chappaz is the 2020 Junior Mountain Bike World Champion and the future of the French downhill mountain biking team.

Octopus Coaching

Okapi Energy Group sponsors Octopus-Coaching, who has for mission to offer a holistic vision of coaching to young athletes in order to help them achieve their goals. While using their unique method based on a holistic 360 ° approach. They take into account the constraints, environment and well-being of each athlete without ever neglecting the pleasure aspect. Through our sponsorship, we help these young athletes reach their full potential.

Okapi Polo

We work hard and play hard too, OKAPI ENERGY GROUP believes for best performance in the corporate world the body and mind must be refreshed. What better way to refresh the body and mind than Polo, where Man and Horse become strategic partners to succeed.

At OKAPI ENERGY, we form valuable strategic partnerships not only in the business world but also on the Polo field.

Arts

Nafi's Father

Okapi Energy Group takes pride in contributing to successful projects. Our founder Mohamed Julien Ndao is one of the producers of Baanum Nafi - Nafi's Father, by Senegalese writer- director Mamadou Dia . A film with an effective microcosmic examination of religious and political intersections in today's West Africa.

Released in 2019, the movie has since screened at numerous festivals and has won many awards such as "Best feature film" and the "Golden Leopard" of the "Filmmakers of the present" selection at the Locarno Festival, in Switzerland.

Last year, the international feature film nearly had the chance to represent Senegal at the 2021 Oscars.

OKAPI VENTURES



COUNTERPARTIES

We believe in Sustainable business relationships. Our partners in progress share our belief in Africa's energy potentials. Below are some of our counterparties as we deliver energy solutions for Africa.





CONTACT

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 Okapi Supply Trading Advisory

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